



Ask an expert. Operational transition guidance from the pros

Thursday, October 8, 2020

1:00 p.m. to 2:30 p.m.

Panel 4 Moderator



Carrie Nash
Senior Project Manager



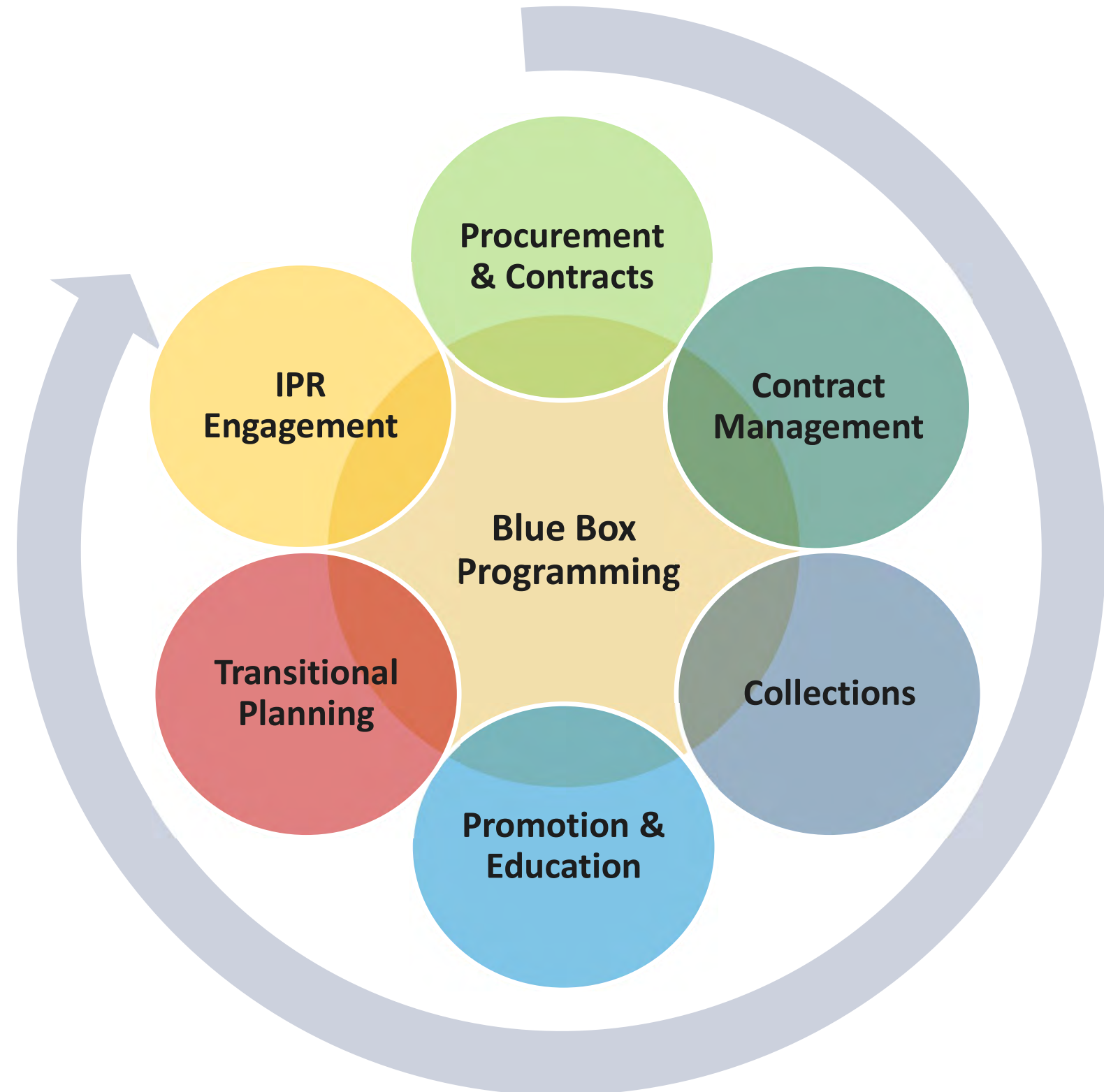


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Today's Blue Box Program Priorities

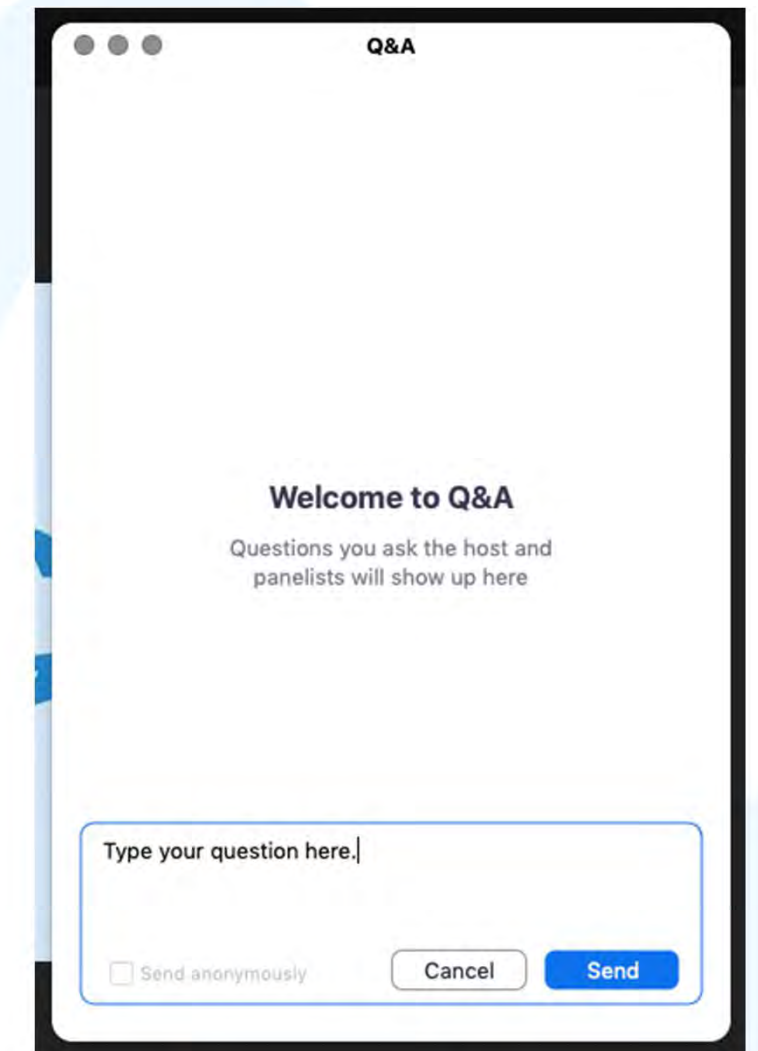


Panelists

Procurement & Contracts	Contract Management	Collections	Promotion & Education	Transitional Planning	IPR Engagement
					
<i>Gary Everett</i> The Emerald Group	<i>Mike Birett</i> Continuous Improvement Fund	<i>Joe Hall</i> Emterra Environmental	<i>Barb McConnell</i> McConnell Weaver Strategic Communication	<i>Dave Yousif</i> Region of Peel	<i>Mike Chopowick</i> Ontario Waste Management Association

A Few Words on Participation

- All panels will be recorded & posted
- Submit questions anytime
 - **Q&A icon** at the bottom of your browser window
 - Moderator will direct questions to the speaker
 - Unanswered questions will be addressed in future blogs



Q&A

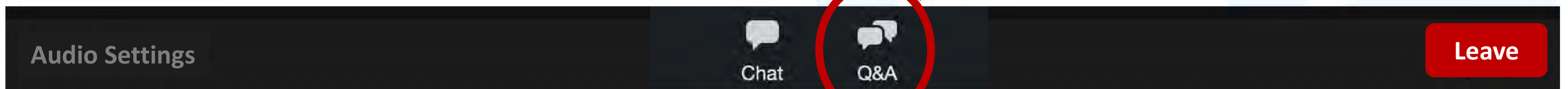
Welcome to Q&A

Questions you ask the host and panelists will show up here

Type your question here.

☐ Send anonymously

Cancel Send



Audio Settings

Chat

Q&A

Leave

Procuring Services When You're Working within a Shortened Window

Procurement & Contracts

- Now that transition is on the horizon, it's a good time to revisit the 'exit' or 'off ramp' clauses developed through the CIF. Can you walk us through those clauses and how to action them (i.e., step by step)?

The screenshot shows the CIF Continuous Improvement Fund website. The header includes the CIF logo and navigation links: Home, Centre of Excellence, Funding & Projects, Training & Events, News & Views, and About. A grey banner below the header reads 'RFPs and Contracts'. On the left, a 'Centre of Excellence' sidebar lists categories: COLLECTION, OPERATIONS, PROMOTION & EDUCATION, POLICY, and PROCUREMENT (highlighted in blue). Under PROCUREMENT, 'RFPs & Contracts' is listed, and 'Key Clauses' is highlighted with a red circle and a blue arrow. The main content area has 'Key Clauses' circled in red at the top. Below it, a paragraph states: 'This page presents a preliminary list of Full Producer Responsibility (FPR) transition clauses that may be used for future RFP/Tender documents in Ontario. Click on the individual items below to see specific clauses.' Two links are listed: 'Transition Clauses Summary (PDF)' and 'Transition Clauses for copying/pasting clauses (MS Word)'. At the bottom, a list of clause categories is shown with dropdown arrows: Early Contract Termination, Assignment of Contract, Force Majeure, Change of Law Provisions, and Change Management.

Extending Contracts

- If municipalities need an extra couple of years added to the end of their contracts, what is the better practice for negotiating this?



Procurement
& Contracts

Negotiating with Producers/PROs

- In BC, local governments were told the PRO's contract offers were non-negotiable. Should municipalities ever accept that as a starting position? What's your view on how best to approach a situation like this?
- What other advice do you have for negotiating new agreements under an IPR system?



Procurement
& Contracts

Contract Management Better Practices (1)

- What is the better practice for addressing service discrepancies? What is the best way to correct service level failures while maintaining good working relationships?



Contract
Management

Contract Management Better Practices (2)

- What is the best practice for handling contractors requests for increased payment when it is suggested that operating costs are escalating?



Contract
Management

Service Industry Engagement

What to Expect

- As a service provider working in Ontario, how is your industry preparing for transition and what do you see as the best use of existing assets?



Collections

Lessons Learned from BC

- As a contractor to the PROs in BC, what are some of the lessons learned that you could share with municipalities here in Ontario?



Collections

Contamination Abatement


- What is the best approach to contamination abatement at the curb? How can collection operators best support lowering contamination at the point at which it originates, i.e., resident set out?



Collections

P&E Budgeting (1)


- What can municipal staff do to get the most out of the P&E dollars they spend?



Promotion &
Education

P&E Budgeting (2)

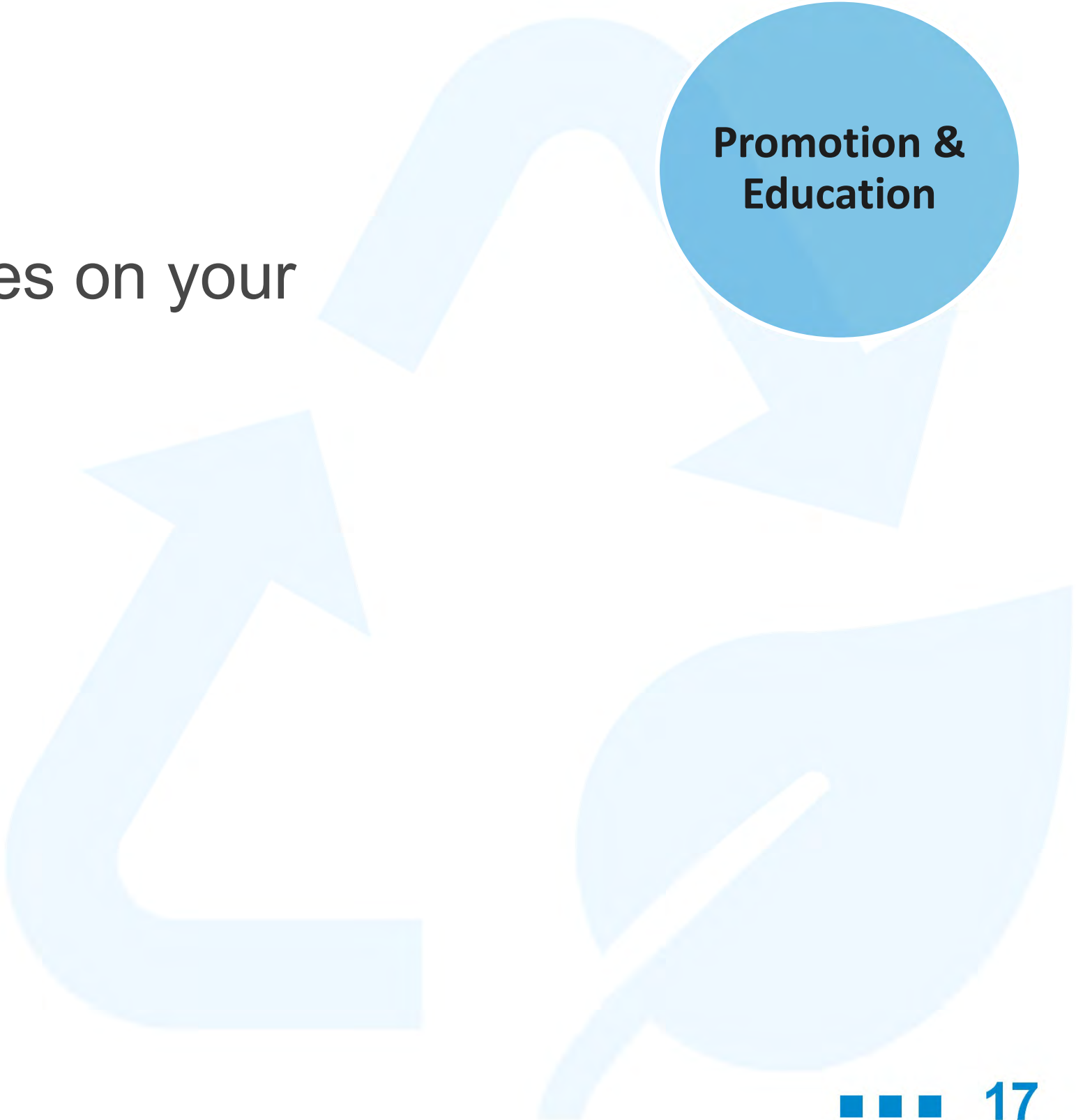
- On the issue of budgeting, what do we get wrong about spending on P&E? What components should be included in an ideal P&E budget?



Promotion & Education

Importance of Demographics

- Can you share with us any updates on your research around demographics?



Promotion & Education

Change Management: Identifying Key Issues

- What are key issues municipalities need to begin addressing as we get closer and closer to transition?



Transitional
Planning

Service Industry Engagement: Challenges & Opportunities (1)

- OWMA represents collectors and processors in Ontario. Municipalities may not have the right of first refusal to take on collection contracts. What opportunities to engage might those municipalities who want to participate have?



IPR
Engagement

Service Industry Engagement: Challenges & Opportunities (2)

- From the perspective of your collection operators, what is the best approach to multi residential collection, managing schools, BIAs, parks and streetscapes?



IPR
Engagement

Service Industry Engagement: Challenges & Opportunities (3)

- In terms of maintaining programs in the lead up to transition, what are the biggest challenges your members are facing?



IPR
Engagement

Question time!

- Let's get into it!



It's a wrap!

Panel 1: RRCEA Blue Box Regulations. The here and now

Tues., October 6, 2020
10:00 a.m. to 11:30 a.m.

Panel 2: Planning for transition. Enforcement, contamination, new tech

Tues., October 6, 2020
1:00 p.m. to 2:30 p.m.

Panel 3: Preparing collection systems for transition

Thurs., October 8, 2020
10:00 a.m. to 11:30 a.m.

Panel 4: Ask an expert. Operational transition guidance from the pros

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Mike Birett
Managing Director
mbirett@thecif.ca
(289) 231-7475

Carrie Nash
Senior Program Manager
cnash@thecif.ca
(519) 858-2396



thecif.ca

Laurie Westaway
Project Manager
lwestaway@thecif.ca
(705) 868-2719

Alyssa Broadfoot
Communications
communications@thecif.ca
(519) 323-6197

Thank you!

We'd appreciate your feedback! Click continue when the meeting ends to access a brief survey.



ORW 2020 Panel 4 Feedback: Ask an expert. Operational transition guidance from the pros

We look forward to your feedback this panel. This survey will take about 2 minutes (or less) of your time. We will also be sending a broader event survey at the end of this year's ORW with questions about presentation content, panel formats and scheduling options.

1. Rate your overall experience of this panel: *

Very Dissatisfied



Dissatisfied



Neutral



Satisfied



Very Satisfied

