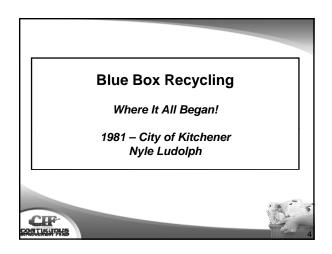


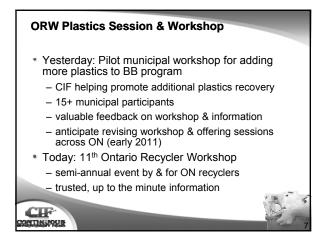


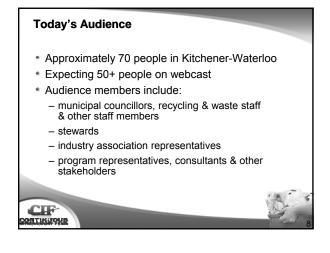
What Defines the Region of Waterloo? Mennonite Community World Class Educational Institutions High Tech. Industry/Business Kitchener Rangers!!!!

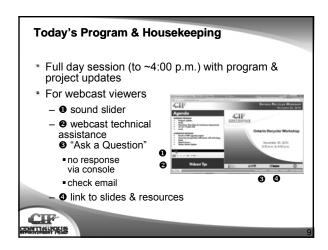




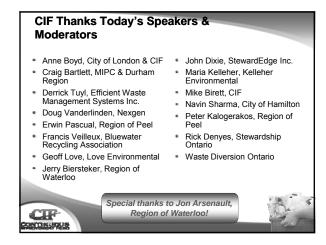




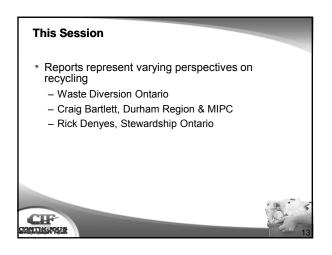




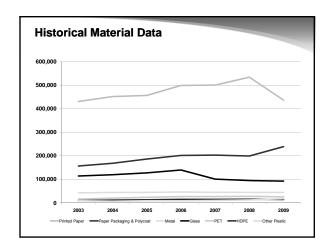


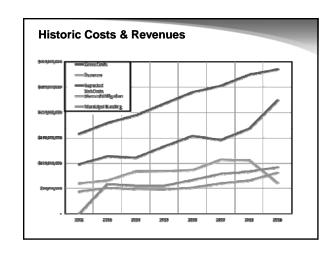




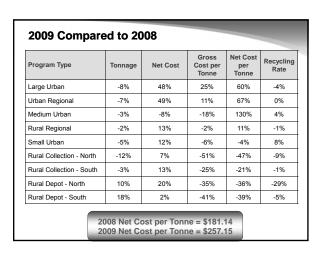


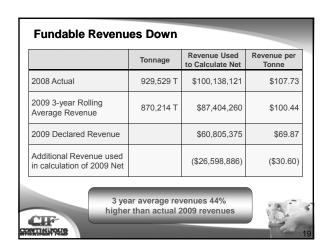


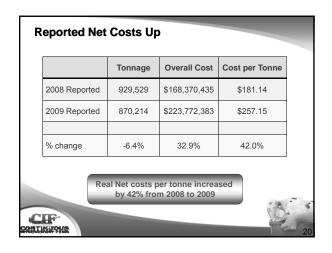


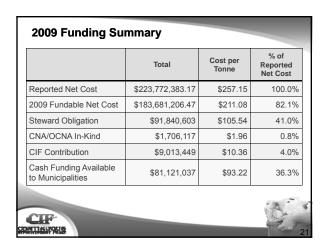


| Program Type | Blue Box Tonnes Marketed | Total Net Costs | Gross Costs per Tonne | Net Costs per Tonne | Recycling Rate |
|--------------------------|--------------------------------|--------------------|-----------------------------|------------------------|-------------------|
| Large Urban | 414,157 | \$105,232,598 | \$328 | \$254 | 71% |
| Urban Regional | 224,200 | \$47,860,129 | \$298 | \$213 | 67% |
| Medium Urban | 50,457 | \$11,154,283 | \$270 | \$221 | 66% |
| Rural Regional | 95,019 | \$31,201,891 | \$398 | \$328 | 57% |
| Small Urban | 22,619 | \$5,010,896 | \$251 | \$222 | 66% |
| Rural Collection - North | 9,746 | \$3,149,064 | \$332 | \$323 | 429 |
| Rural Collection - South | 41,332 | \$15,296,479 | \$404 | \$370 | 53% |
| Rural Depot - North | 4,747 | \$2,747,268 | \$600 | \$579 | 28% |
| Rural Depot - South | 7,936 | \$2,119,774 | \$276 | \$267 | 47% |

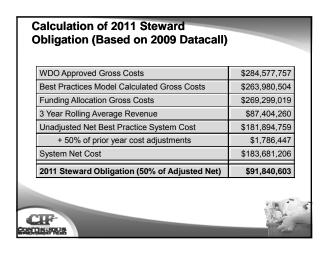


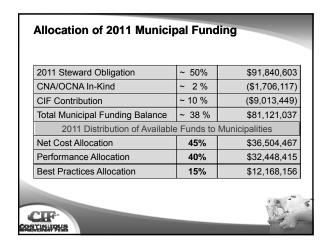


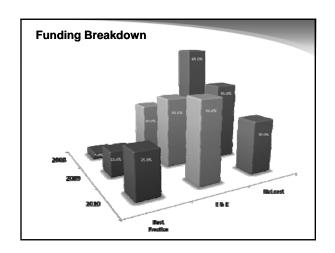


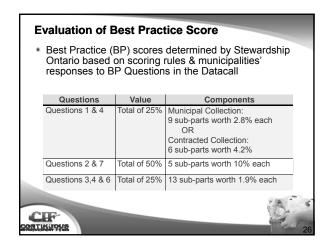


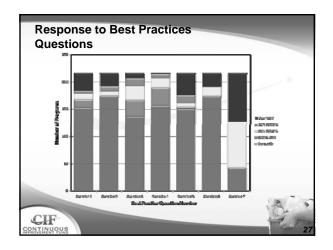


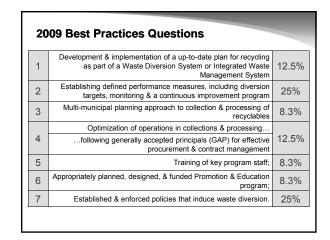


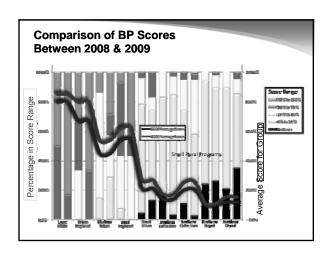


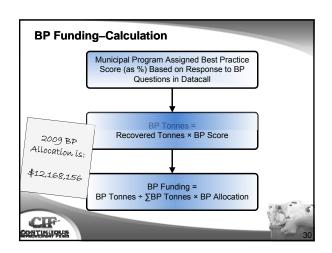




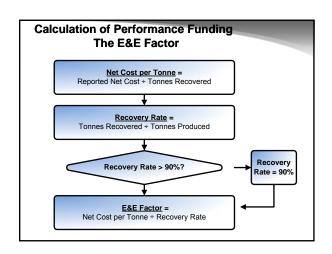


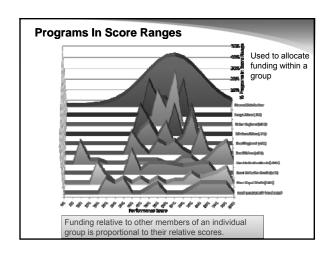


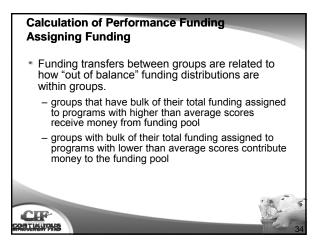


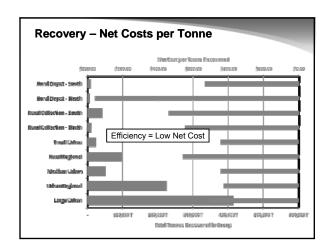


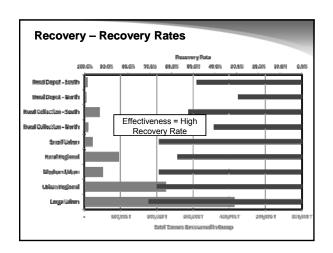
Program Performance Funding Performance accounts for Efficiency & Effectiveness of programs - efficiency is measured by Net Cost per tonne of material recovered - effectiveness is measured by percentage of produced material recovered E&E factor is Efficiency ÷ Effectiveness Performance funding attempts to reward efficient & effective programs to encourage cost control & increased recovery.

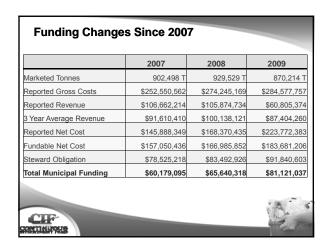










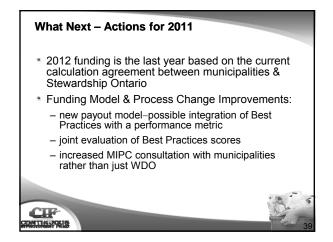


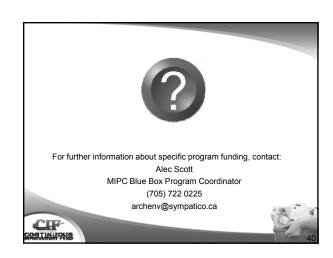
Summary - Improving Funding

- · Look at opportunities to increase BP Score
- Monitor & reduce program costs
- Explore joint ventures with other municipalities
- Take advantage of Continuous Improvement Funding
- Send staff to Blue Box Training Sessions
- Support 100% Extended Producer Responsibility

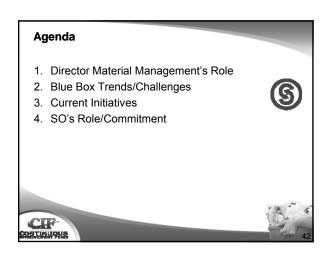
| Allocation Method | 2011 | 2012 |
|-------------------|------|------|
| Net cost | 45% | 30% |
| Performance | 40% | 45% |
| BP Questions | 15% | 25% |

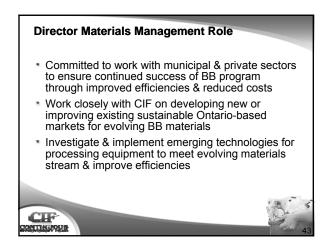
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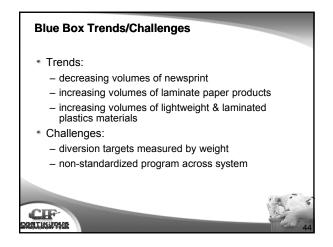


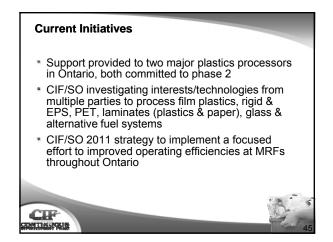






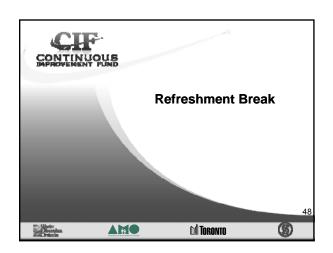






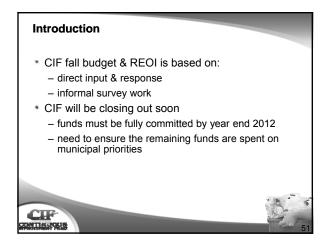


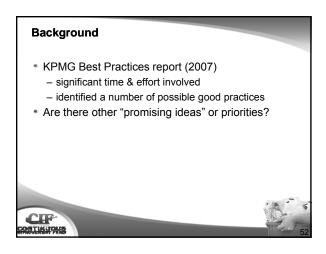


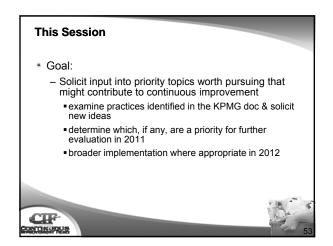


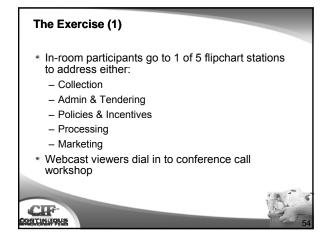


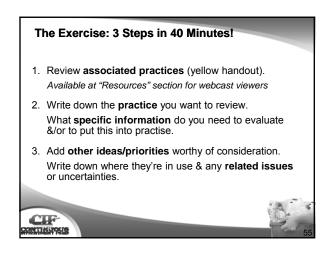


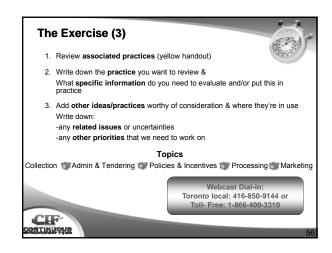






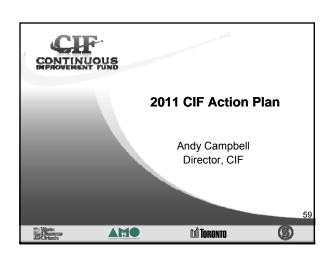


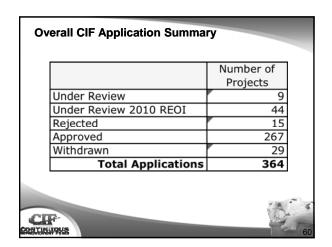


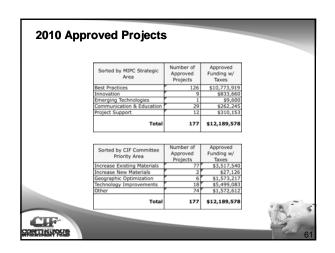


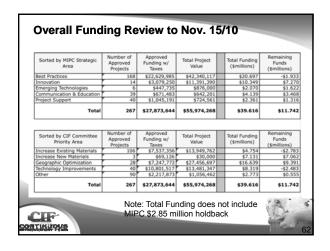


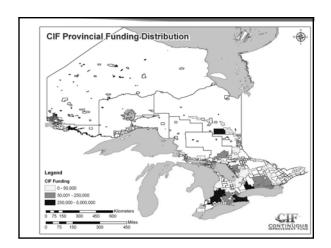


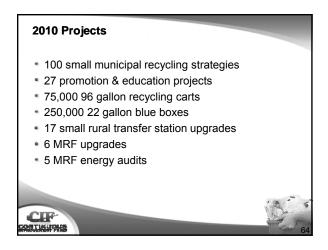


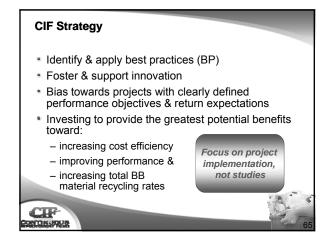


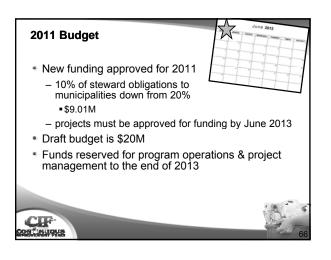




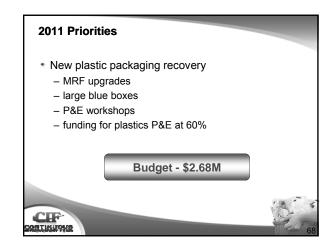


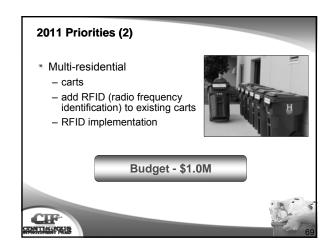


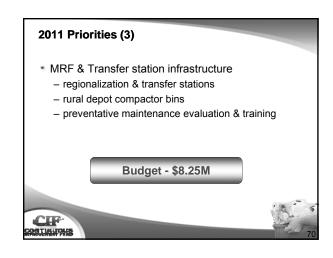


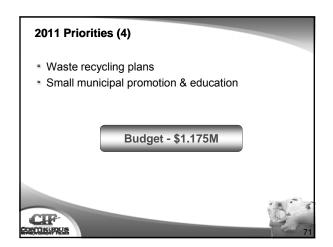


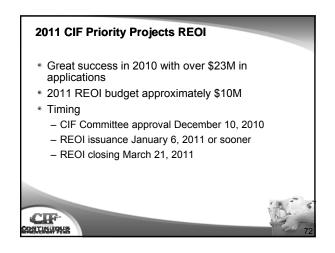


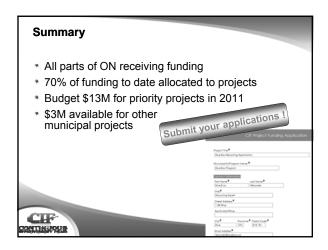






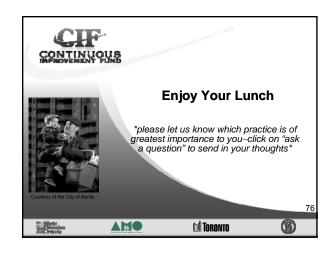


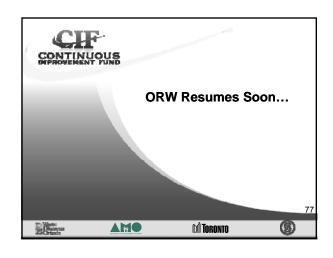






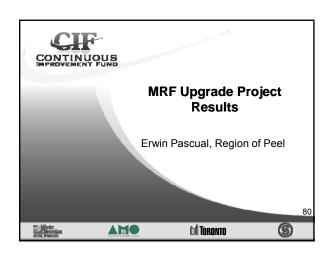


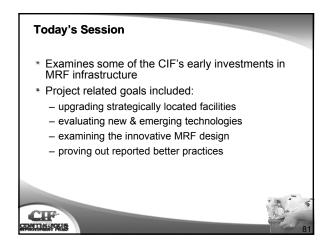


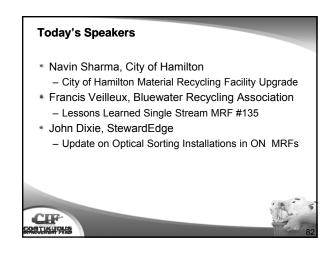






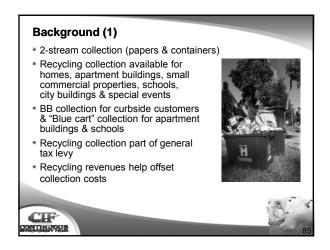


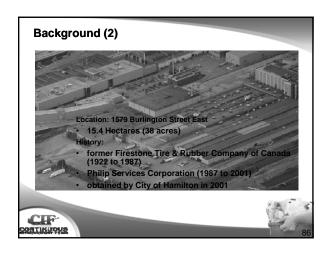


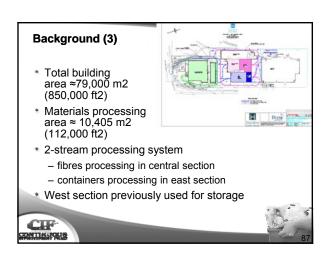


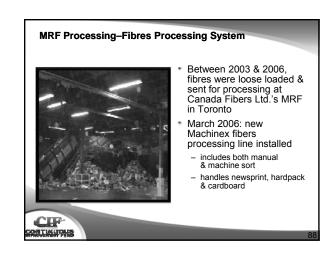


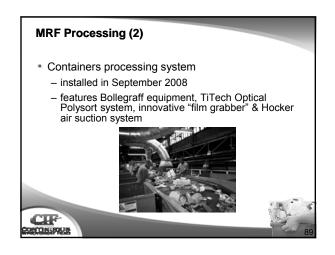


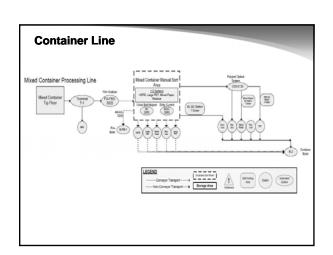


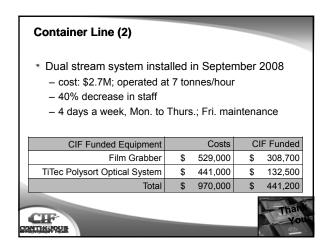






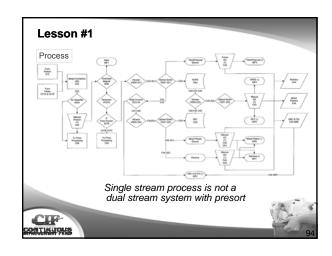


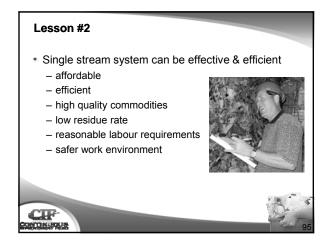


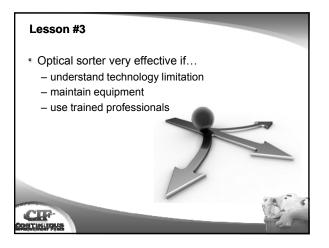


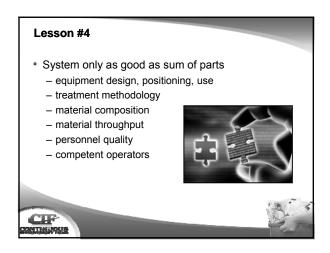


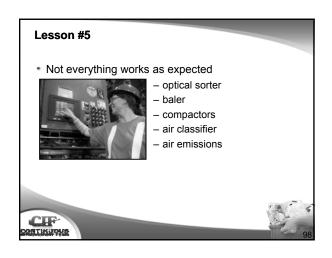




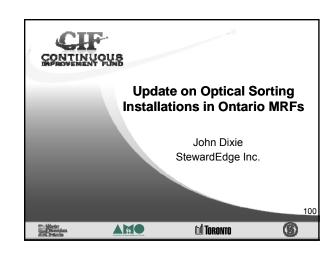


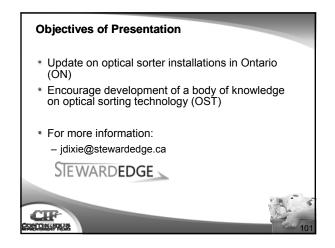


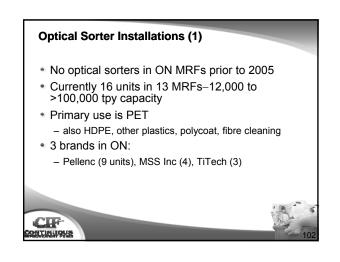












| Program | BBPP Funding | Commissioned | Stream | Manufacturer | Materials Targeted |
|------------------------|-----------------|--------------|------------------------|-------------------|---|
| Ottawa-Metro Waste | N/A | 2004 | containers | Pellenc | HDPE, PET |
| Durham | E&E | 2007 | containers | Pellenc (2 units) | PET, tubs & lids; HDPE, polycoat |
| Peel | E&E | 2007 | containers | MSS | PET, polycoat |
| Toronto-Metro Waste | E&E | 2007 | fibres | MSS (2 units) | both do OCC & OBB, non-fibre |
| Hamilton | CIF | 2008 | containers | TiTech | PET, mixed plastics & polycoat |
| Guelph | N/A | 2008 | glass | TiTech | glass |
| Northumberland | N/A* | 2008 | fibres | MSS | OCC & OBB, non fibre |
| EWSWA | E&E | 2008 | containers | Pellenc | PET, HDPE |
| Toronto (Dufferin) | E&E | 2008 | containers | Pellenc | PET, polycoat |
| Waterloo | N/A | 2009 | containers | Pellenc | PET, #2-7 plastics |
| Bluewater | CIF | 2009 | containers & fibres | Pellenc (2 units) | PET, HDPE; polycoat, non-fibre (multi-pass unit for containers) |
| Guelph | CIF | 2010 | containers | TiTech | PET |
| Niagara | CIF | 2010 | containers | Pellenc | PET, #2-7 plastics |
| London | CIF | install 2011 | containers | Pellenc | PET, HDPE (or mixed plastics) |
| York | N/A | install 2011 | containers | Pellenc (2 units) | PET, HDPE |

Lessons Learned: OST System Design

- Build in sufficient space for quality control, esp. for large volume materials such as PET
- Allow sufficient space below to prevent backups
- Enough platforms/space for proper/safe servicing?
- Compressor system powerful enough?
- Keep film & polystyrene out of machine
- Need good air quality/flow & temp./humidity control
- Retrofits more expensive & plan for longer than expected phase-in period





Lessons Learned: Training

- Optical sorting systems hightech & can be temperamental
- Need on-going technical support & good staff training
- Insist on supplier providing one week on-site training
- Negotiate to have full access to controls





Lessons Learned: Monitoring

- · Regular monitoring is important
- Mass balance audits to determine capture & purity rates
- Sampling methods vary
 - one size does *not* fit all but need to standardize test more
- Good agreement on capture rates measured by weight or count (except for HDPE)
- Considerations:
 - sensor glass cleaned before test?
 - throughput level normal?
 - account for "heavies"
 - lower performance if material is wet/icy





Lessons Learned: Operation / Maintenance

- Many installations largely problem free
- Valve & sensor block replacements (all brands)
- Some flow issues with film, PS & OCC
- Sensors & air jets must be realigned periodically
- Other repairs/adjustments:
 - cracked glass over sensors, burnt lamps, seals on electronics, valve block shifted, software upgrades, air compressor freezing
- Regular maintenance is key to better performance:
 - clean air jets & wipe lamp/sensor glass (each break)
 - scrape off burned on material at least twice a week
 - Checkups: on-site (at least 2x year), dial-in (quarterly)

routine maintenance & repairs approx. \$20K to \$30K/year

CIF-

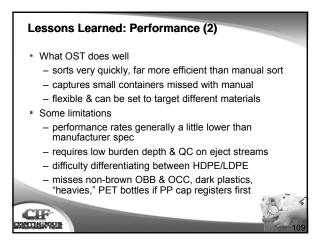
CIF-

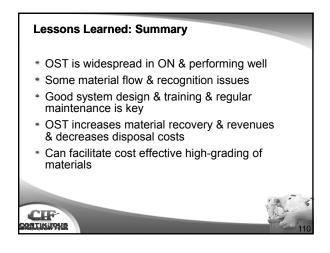
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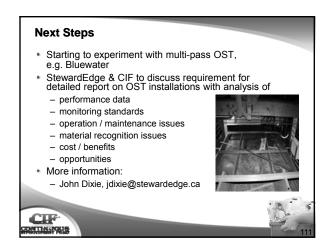
Lessons Learned: Performance (1)

- Excellent results for PET & Polycoat
- Good on HDPE
- * Fair on mixed plastics, OCC & OBB

| Target Material | Capture Rate | Purity Rate |
|--------------------|--------------|-------------|
| PET | 80% to 90% | 80% to 90% |
| Aseptic / Gabletop | 80% to 90% | 70% to 80% |
| HDPE | 75% to 85% | 70% to 80% |
| Mixed Plastics | 60% to 75% | NA |
| OCC | 50% to 70% | NA |
| OBB | 20% to 30% | NA |

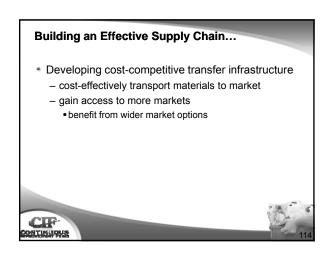






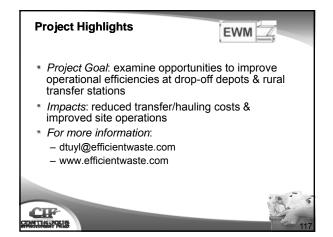


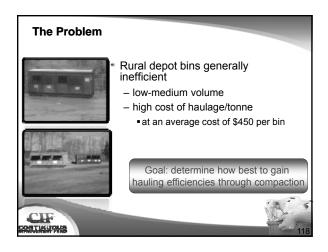


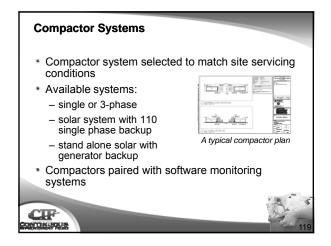


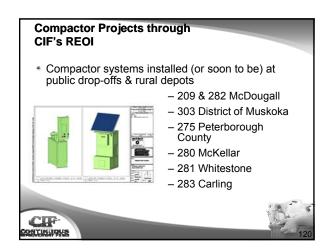


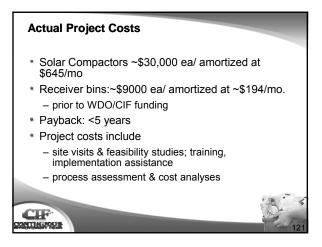


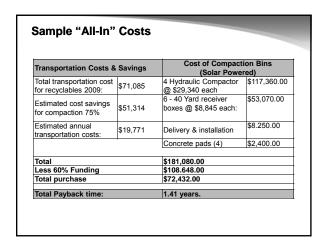


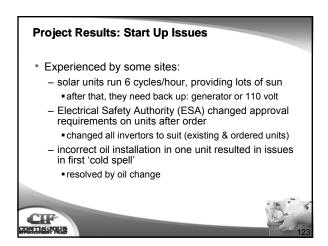


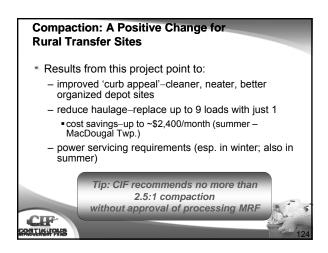


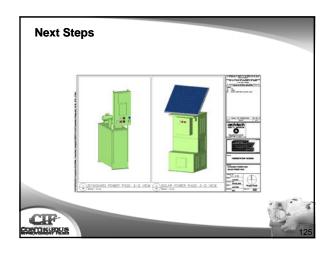










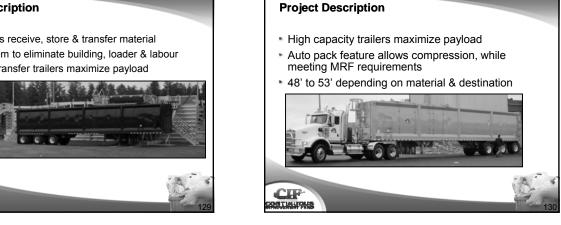


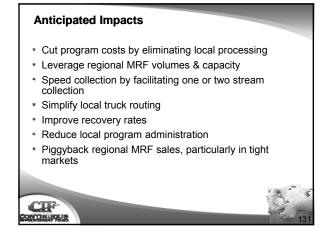




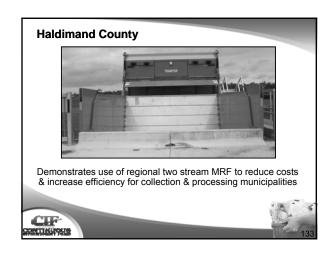


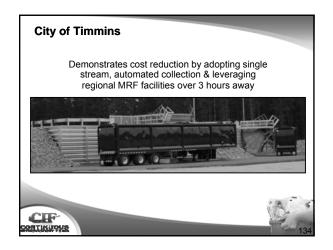


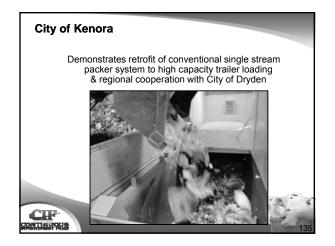


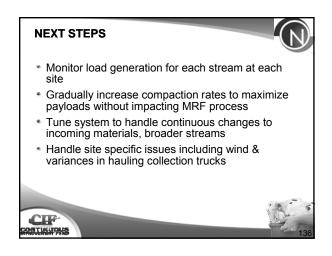






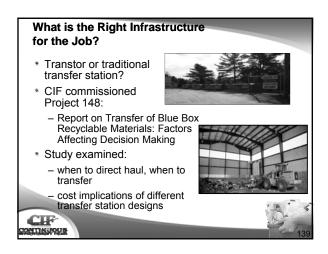


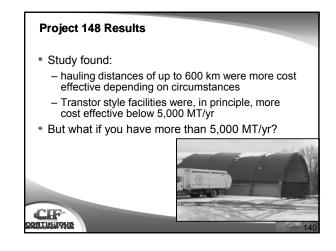


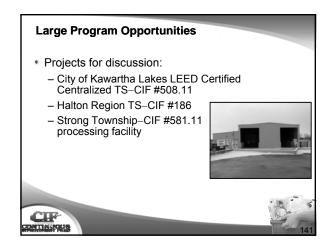


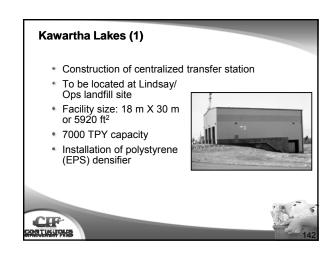


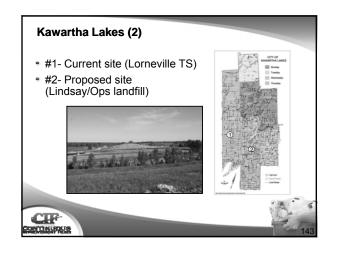


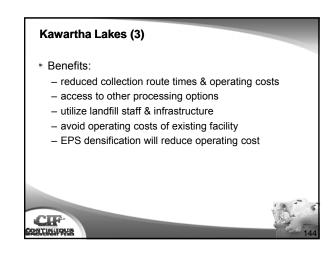


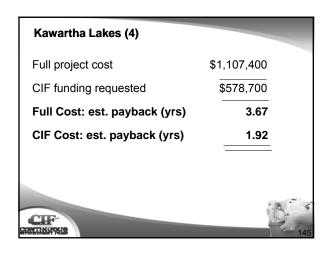


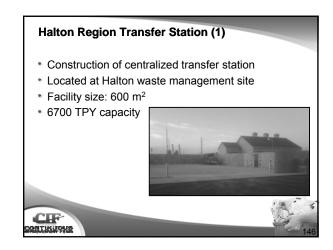


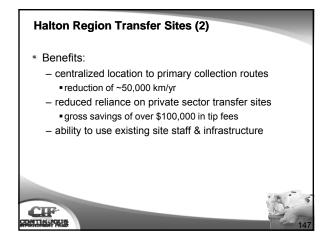


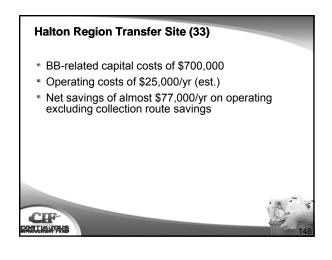


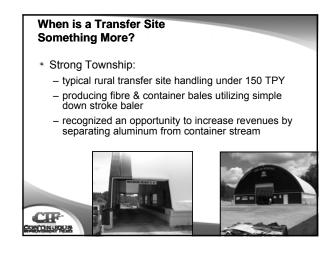


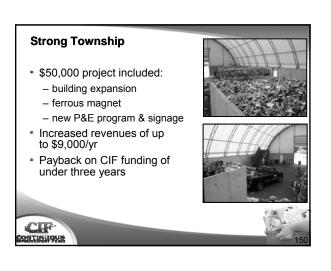




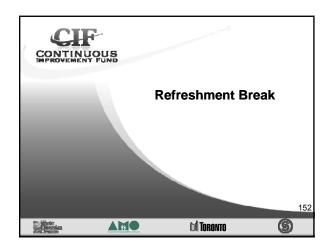


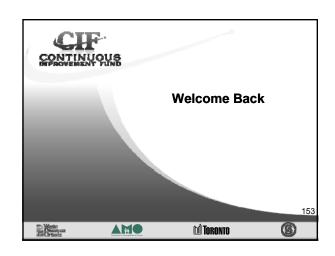


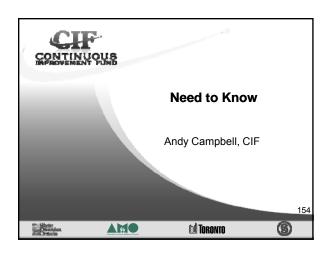




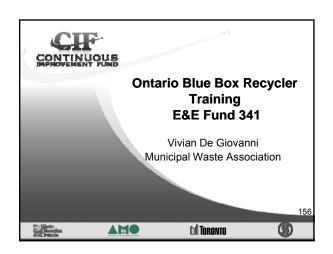








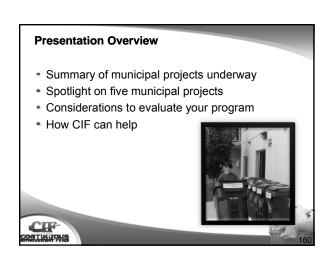






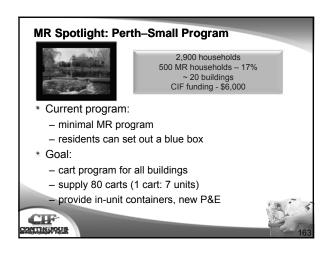


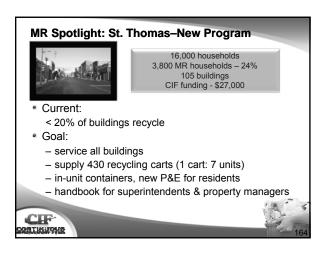


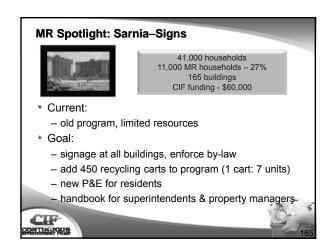


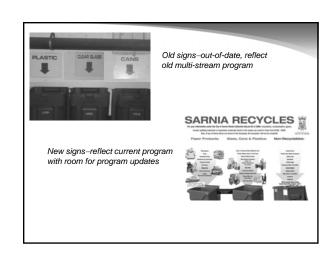


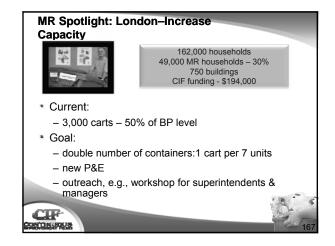




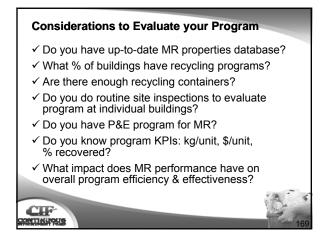


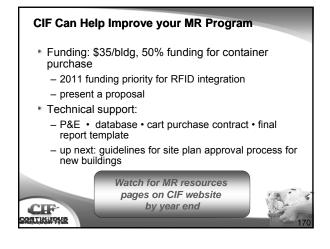




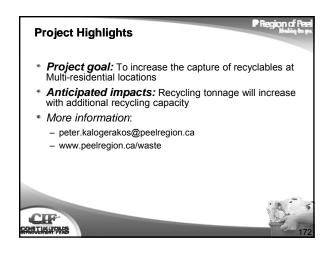


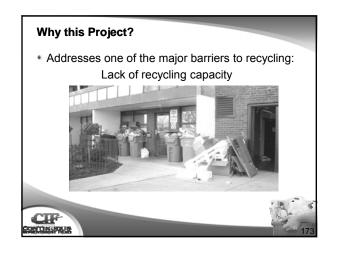


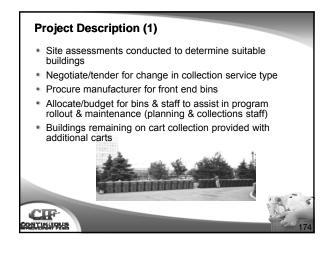


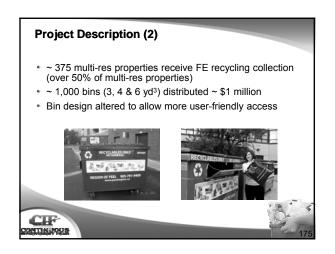


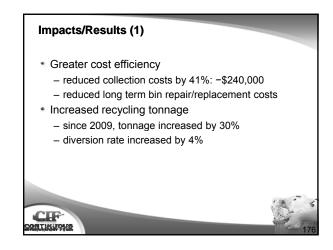


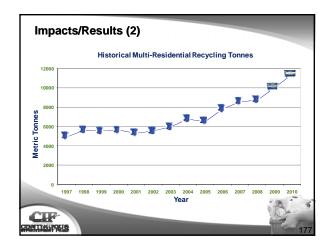


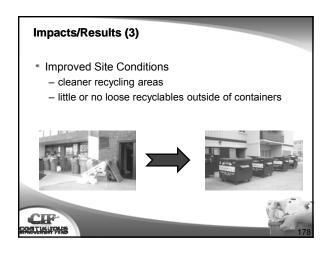




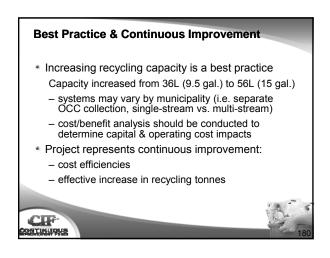




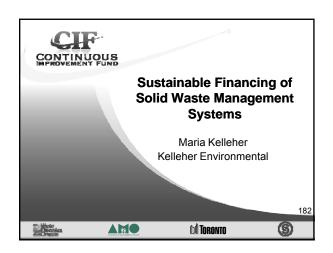


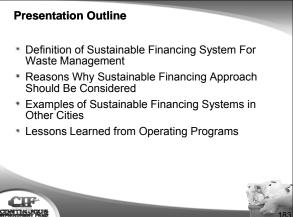


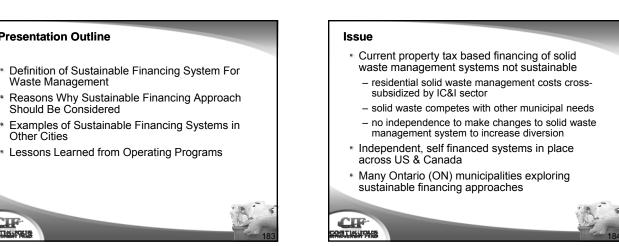
Project Learnings Assessment & consultation with each location is critical determine appropriate bin size & numbers for space available address building staff & residents concerns i.e. bin design, location, current building infrastructure Follow up visits important to ensure appropriate & efficient use of bins Experienced resistance at some locations



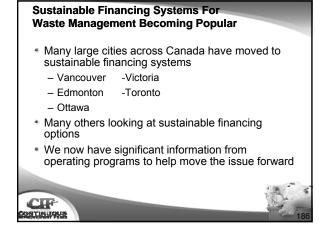












Four Broad Sustainable Financing Options For Waste Management Systems

- Flat Fee Combined With Property Taxes (Ottawa)
- * Flat Fee For All Waste Management (Edmonton)
- Variable Fees for Each Service (Vancouver)
- Variable Fees For Garbage Cover Costs of All Services (Toronto)
 - can add PAYT for extra bags



Flat Fee Combined With Property Taxes (Ottawa)

- July 2005–Ottawa Council approved flat fee for garbage, diversion remains funded through tax base
- Bills sent to households with fee to cover off garbage collection & disposal, plus some admin/reserves
- Explained to residents that fee avoided 3.9% tax increase
- · Diversion costs remain funded by property taxes





Flat Fee Combined With Property Taxes –Ottawa (1)

- 2006 fees recovered \$21 million of SW budget (about ½)
 - \$18.5 SF collection & disposal
 - \$2.5 million MF collection & disposal
- * 2009 fees:
 - ■\$86/SFHH
 - ■\$35/MFHH
- * Initially planned to add fee to water bill
 - ■40,000 rural residents do not receive water bill
- Shown as line item "fee" on property tax bill





Flat Fee Combined With Property Taxes –Ottawa (2)

- No PAYT option for extra bags
- IC&I sector property taxes no longer help to pay for residential garbage pick-up & disposal
- Flat fee provides stable source of funding
- · Bag limit is policy which encourages diversion

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Flat Fee For All Waste Management - Edmonton (1)

- Introduced flat fee to cover processing & disposal costs in 1995
 - Embarking on large capital projects,
 - Needed certainty regarding availability of \$ for new facilities (composter, MRF, etc.)
 - Needed "more controllable" source of funds
- Collection services (garbage, recycling) funded by property taxes before 1995



Flat Fee For All Waste Management - Edmonton (2)

- Flat Fee increased over time
 - % of total waste mgt. costs covered by taxes decreased
- Gradually moved to financing system (2009) where all costs passed on to the household
- IC&I Subsidy of residential service has been eliminated
- Residential waste management system users paying full cost of providing service





Flat Fee For All Waste Management (Edmonton) –SF Fee Changes Over Time (1)

- Edmonton 2009 annual fees:
 - -\$319/SFHH/year
 - \$208/MFHH/year
- Edmonton does not provide curbside options for extra bags
- City of Victoria charges \$155/year flat annual fee for all waste service
 - 1 bag limit per week for garbage
 - extra bags \$3.10





Flat Fee For All Waste Management (Edmonton) –SF Fee Changes Over Time (2)

| Year | Flat Fee | Prop. Taxes | Total |
|------|----------|-------------|-------|
| 1999 | \$60 | \$44 | \$104 |
| 2003 | \$125 | \$47 | \$172 |
| 2006 | \$159 | \$45 | \$204 |
| 2008 | \$182 | \$50 | \$232 |
| 2009 | \$319 | \$0 | \$319 |

Variable Fees for Each Service-City of Vancouver (1)

- Separate fees for garbage, recycling & leaf & yard waste (LYW)-until 2006
 - garbage -stop fee \$28/yr plus per can fee \$32/year
 - recycling-\$10 stop fee plus \$9 service fee
 - yard Waste \$38/year
- Typical family with 2 cans-\$149/year





- Introduced automated garbage & LYW collection in 2006/2007
- Residents choose from:
 - 5 garbage cart sizes
 - 4 LYW cart sizes
- Separate fees for garbage, recycling & LYW, but more choice
 - garbage-stop fee \$59/yr plus \$35/100l collection
 - recycling-\$10 stop fee plus \$9 service fee = \$19/year (no change)
 - yard waste-\$35/year stop fee + \$9/100l collection





Variable Fees for Each Service-City of Vancouver (3)

- Average per household costs increased:
 - 2005 \$149/SFhh/year
 - 2006 \$161/SFhh/year
 - 2007 \$172/SFhh/year
- Financing system provides recycling at low costs (\$19/household/year)
- Garbage costs much higher than recycling or leaf & yard waste costs
- Garbage cart charges encourage smaller carts

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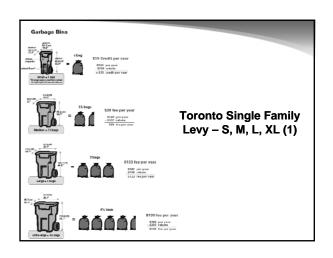


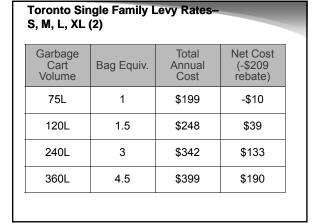
Variable Fees For Garbage Cover Costs of All Services (Toronto)

- City of Toronto set up a Solid Waste Utility in 2008
- Self finances all waste management related costs & contribution to capital reserves
- All programs paid for by fee on garbage bin
- Municipal Act constraints collect \$ through taxes & transfer to utility
- Bills to SF households show a credit of \$209 per year
- Bills to MF units show credit of \$157 (changed to \$175 in July, 2010)



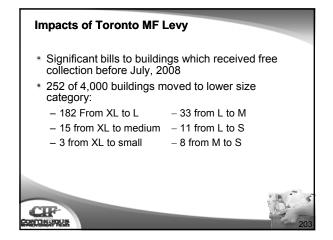


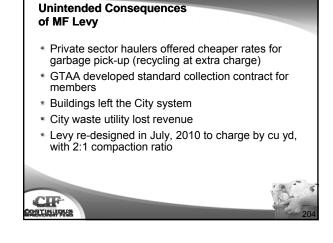


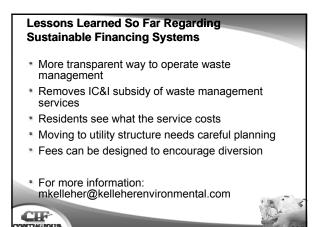


S, M, L & XL rates to match single family system volumes & rates assumed MF HH = 2/3 SF HH Buildings charged for each bin collected assuming it is full Compacted rate (3x un-compacted rate) charged to all buildings assumed to have compactors 2009 budget—\$106.5M from MF levy



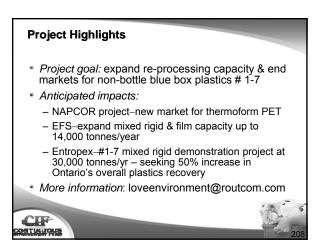


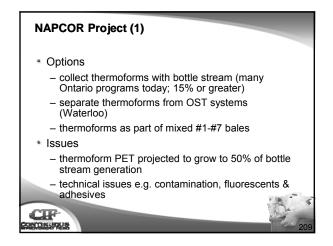


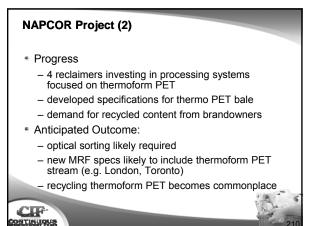


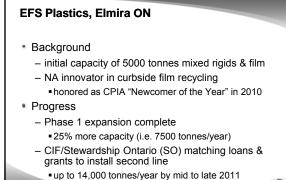












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