

CIF **CONTINUOUS IMPROVEMENT FUND**

QUESTIONS & ANSWERS

REQUEST FOR TENDER:

**SUPPLY & DELIVERY OF REUSABLE BAGS FOR
MUNICIPAL / FIRST NATIONS PURCHASERS**



RFT POSTED: FRIDAY, APRIL 27, 2018

Q&A RESPONSES ISSUED: FRIDAY, MAY 11, 2018

Question 1: In paragraph A-6, it is stated that the quantities are based on historical data and that these are not the current municipalities that are ordering and there is no guarantee on any quantities.

In paragraph C-2, it's written that "fictitious order quantities are presented. These quantities are provided purely to assist CIF in determining the implications of freight costs to blue bag purchases made through this program. The freight costs by bidders are used in calculating the "Calculated Average Unit Price, including freight."

In order to calculate a selling price, we need to know the specs of the bag (size, handles, printing, etc.). The bid outlines this in detail.

However, the price will change depending on the quantity and quite drastically if an order was given for the minimum of 3,000 bags compared to, for example, 10,000 or 20,000 bags.

And therefore, the cost to ship these different quantities will vary. The cost for freight depends on number of cartons (number of pallets/skids), the weight of the shipment and where and how far it will be shipped.

In the bid, we have to give pricing without knowing the 3 main ways of determining the selling cost:

- 1) We don't know the quantities
- 2) We don't know which municipality is ordering
- 3) We don't have an address as to where the shipment is going

We can give a price for the blue bag based on the specs given but including the freight would be inaccurate and almost impossible.

Answer 1: The intent in receiving freight quotes for the fictitious orders listed in Table C-2 is to assist CIF in evaluating the impact of this activity in addition to the unit price when purchasing containers. Postal codes and order quantities have been provided in Table C-2 to assist prospective bidders in acquiring freight quotes to the listed communities in addition to the specifications outlined in Part B.